

1. Aloo ke Gutke is a dish from regional cuisine of :
(1) Haryana (2) Uttarakhand
(3) Kashmir (4) Sikkim
2. Makhanas were traditionally eaten during religious fasts, especially in It is now relished across the country and even sold as cocktail snack.
(1) Bihar (2) Rajasthan
(3) Gujarat (4) Kerala
3. Carrots are popular root vegetables, rich source of Vitamin 'A' and Vitamin 'C' and are said to have origins from :
(1) India (2) Egypt
(3) Afghanistan (4) Japan
4. Unknown beyond South America until the 16th century, the humble potato has since been on a bumpy journey and now a universal vegetable. The Major producers are :
(1) China & Nepal (2) Japan & Korea
(3) Turkey & Spain (4) China & India
5. Popular spice Asafoetida is also known as :
(1) Devils' Dung (2) Pimento
(3) Berbere (4) Carom
6. Bouquet Garni is a bundle of herbs used in classic French cooking to season stocks, soups & stews. The basic composition is :
(1) Dill, Fennel & Bay leaf
(2) Coriander Springs/ Stems, Cardamom and Chives
(3) Parsley Springs/stems, Anise and Bay leaf
(4) Parsley Sprigs/ stems, Thyme and Bay leaf
7. Perceived heat of Chile peppers is tested on :
(1) The Peprika Scale (2) The Chile Scale
(3) The Jalapenos Scale (4) The Scoville Scale
8. Water boiled with seasoning and flavourings with an acitic medium, such as wine or lemon juice, is called as It is usually used to poach oily fish.
(1) Broth (2) Court Bouillon
(3) Fumet (4) Remouillage

9. Match List-I with List II and select the correct answer from the codes given below :

List-I (Soups)	List-II (Nation)
(A) Puree of Pumpkin	(I) Italy
(B) Lobster Bisque	(II) England
(C) Clam Chowder	(III) France
(D) Minestrone	(IV) USA

Codes :

	(A)	(B)	(C)	(D)
(1)	IV	II	III	I
(2)	III	II	I	IV
(3)	II	III	IV	I
(4)	III	II	IV	I

10. Aioli and Chantilly are derivatives of Sauce :
- (1) Béchamel (2) Veloute (3) Hollandaise (4) Mayonnaise
11. Sapodillas are also popularly known as :
- (1) Mud Apples (2) Brown Apples (3) Dragon Fruits (4) Kiwi Fruits
12. Cabbage, Brussels sprouts and bok choy belongs to category of vegetables :
- (1) Brassica (2) Fruit Vegetables
(3) Pods & Seeds (4) Baby Vegetables
13. On the basis of habitat classification, the physical shape and meat of sea water fishes is usually :
- (1) Round Fish & Oily (2) Round Fish & White
(3) Flat Fish & Oily (4) Flat Fish & White
14. is the clear seal that holds the egg yolk :
- (1) Vitelline (2) Chalazae (3) Air Cell (4) Albumen
15. is a conical strainer used for straining liquids and a popular equipment used in Boiling :
- (1) Brat Pan (2) Chinios (3) Colander (4) Boiling Kettle
16. is whole, pasteurized and treated so that fat globules are broken to the extent that there is no separation of fat from Milk.
- (1) Homogenized Milk (2) Skimmed Milk
(3) Butter Milk (4) Condensed Milk

17. Which type of dough is used in making Jalebi, waffle, pan cake and cake :
- (1) Exceptionally Soft (2) Soft
(3) Moderately Soft (4) Batter
18. Baguette is also known as :
- (1) German Bread (2) Spanish Bread (3) Italian Bread (4) French Bread
19. Hot Cross Bun is a bread from It is popular celebration bread, especially during Easter.
- (1) Germany (2) UK (3) USA (4) Italy
20. is a rich dark chocolate cake and is made by creaming method which is very similar to Victorian Sponge. The only difference is that instead of melted chocolate, this sponge relies upon cocoa powder, which makes it more profound and rich.
- (1) Genoise (2) Chiffon Cake
(3) Devil's Food Cake (4) Madeira Sponge
21. is a dish from Kashmir, where mushrooms are cooked in Yakhni Gravy.
- (1) Heddar (2) Goshtaba (3) Guchi Khumb (4) Al Yakhni
22. Which of the following is not a classification of Hotels based on Location ?
- (1) Downtown Hotels (2) Airport Hotels
(3) Floatels (4) Heritage Hotels
23. These are made up of coarse linen, fine canvas or clear plastic. They may be of the size of a carpet square or a runner. They are placed on the floor in doorways to prevent excessive dirt during bad weather or redecorations.
- (1) Drugget (2) Hearth Cloth
(3) Chamois Leather (4) Cloth Mittens
24. Which of the following is not a guest room supply ?
- (1) Dutch Wife (2) Shoe Mitts
(3) Breakfast Knob Cards (4) Loofah Pads
25. Water is referred to as the universal solvent, this is the prime agent in cleaning process. The presence of calcium and/or Magnesium makes it hard water. When the mineral content is between ppm, the water is set to be moderately hard :
- (1) 60-90 ppm (2) 60-120 ppm (3) 180-240 ppm (4) 240-300 ppm

26. ECOLAB and TASKI are popularly used cleaning agent! brands in hotels. TASKI RS is used as :
- (1) Furniture Maintainer (2) Air Freshener
(3) Floor Cleaner (4) Bathroom Cleaner
27. Those guest supplies that are expected to be used up or taken away by the guest on leaving the property are :
- (1) Guest Amenities (2) Guest Expendables
(3) Guest Essentials (4) Guest loan Items
28. These are commonly used F & B Linen also called as "over lays", "throw overs" or "naperon" :
- (1) Slip Cloths (2) Table Cloths (3) Baize Cloths (4) Waiter's Cloths
29. refers to a bed that folds up into the walls and looks like a bookshelf or cupboard when folded away. Also known as Murphy Bed :
- (1) Hollywood Bed (2) Studio Bed (3) Sico Bed (4) Couch
30. The oldest surviving wood furniture dates back 2680 and is believed to be from Old Kingdom
- (1) Egypt (2) Roman Pompeii (3) Indus (4) of Baharain
31. cleaning is the term used for a periodic annual cleaning of hotel guest rooms.
- (1) Initial (2) Periodic (3) Block (4) Spring
32. is a pleated, decorative, floor length skirting of fabric that extends around the sides and foot of the bed.
- (1) Dust Ruffle (2) Duvet (3) Mitring Sheet (4) Coverlet
33. Clax is a commercial range of laundry products used in hotels. Which amongst the following is used as water conditioner :
- (1) Clax Rinse (2) Clax Ultra
(3) Clax Sornil (4) Clax Suspended Extra
34. Which amongst the following is an example of Reducing Bleach :
- (1) Sodium Bleach (2) Sodium Perborate
(3) Sodium Hydrosulphite (4) Hydrogen Peroxide

35. Complete the sequence of wash cycle in laundry, choosing the codes given below :

- i Flush
- ii Intermediate Rinse
- iii Rinse
- iv Sour / Softener / Starch / Sizing
- v Break
- vi Suds
- vii Bleach
- viii Intermediate Extract
- ix Final Extract

Codes :

- (1) iii, iv, ii, vi, v, vii, viii, ix, i
- (2) ii, iii, iv, v, vii, vi, viii, ix, i
- (3) i, v, vi, ii, vii, iii, viii, iv, ix
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36. Glycerine and Methylated Spirit is used to remove stains on cellulosic fabrics of

- (1) Betel Leaf
- (2) Fruit /Fruit Juice
- (3) Lipstick
- (4) Mustard

37. is a traditional headgear of chefs. It is a type of hat with a narrow brim on no brim at all. they were made popular by the 13th century French Chefs.

- (1) Toque
- (2) Tope
- (3) Capee
- (4) Hatee

38. Cockroaches grow 10-15mm in length, and are lighter yellowish brown, mature in about 3.5 months and have life of about 8.5 months :

- (1) Oriental
- (2) German
- (3) Russian
- (4) Indian

39. Prang's Colour System represents colours on a Colour Wheel :

- (1) 09
- (2) 12
- (3) 15
- (4) 02

40. As per Munsell Colour System, there are principal hues :

- (1) Three
- (2) Five
- (3) Six
- (4) Ten

41. A small restaurant that serves, moderately priced meals and wine. It serves coffee as well. The service is quick and informal. It may not have printed menus, is called as :

- (1) Bistro
- (2) Brasserie
- (3) Coffee Shop
- (4) Carvery

42. The fast food concept was first introduced in :

- (1) UK
- (2) USA
- (3) USSR
- (4) Japan

43. It is a sweetened dessert in which the base ingredient is folded with whipped cream often stabilized with gelatine and chilled in a mould. This is known as :
 (1) Barguette (2) Terrine (3) Mousse (4) Vol-au-vent
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 (1) Elgin (2) Slim Jim (3) Worthington (4) Flute
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 (1) Ravier (2) Ramekin (3) Cocotte dish (4) Carafe
46. Dummy Waiter refers to :
 (1) Booster Seats (2) F & B Personnel
 (3) Side Board (4) Toad Box
47. It is believed that the term "Menu" was used in When Duke Henry of Brunswick was seen referring to a sheet of paper during a feast :
 (1) 1541 (2) 1641 (3) 1741 (4) 1841
48. Select the correct sequence of courses of French Classical Menu, using the codes given below:
- i Hors d'oeuvre
 - ii Potage
 - iii Poisson
 - iv Oeufs / Farineux
 - v Entree
 - vi Sorbet
 - vii Releve
 - viii Roti
 - ix Entremets
 - x Legumes
 - xi Fromage / Savoureux
 - xii Dessert
 - xiii Cafe
- Codes :**
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 - (2) i, iii, iv, ii, v, vi, vii, viii, x, ix, xii, xi, xiii
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49. There are many types of consomme which are named according to the garnish used. The consomme with savoury custard cubes is called as :
- (1) Royale (2) Brunoise
(3) Carmen (4) Garibaldi
50. Cafe Complet is the term used in the service of :
- (1) American Breakfast (2) Continental Breakfast
(3) Indian Breakfast (4) English Breakfast
51. The order of service of Full Afternoon Tea Services is :
- (1) Beverages - Buttered Scones - Sandwiches - Toasted Items
(2) Beverages - Toasted Items - Sandwiches - Buttered Scones
(3) Beverages - Sandwiches - Toasted Items - Buttered Scones
(4) Beverages - Sandwiches - Buttered Scones - Toasted Items
52. is a herbal tea.
- (1) Tisane (2) Baveuse (3) Cloche (4) Kipper
53. Which one of the following information is not necessary on KOT ?
- (1) Table Number (2) Waiter Number
(3) Managers Name (4) Date
54. Bin Number is noted on BOT while writing order of :
- (1) Whisky (2) Rum (3) Cocktail (4) Bottle of Wine
55. Spirit / Liqueur is used to make Speciality Coffee, Cafe Royale :
- (1) Vodka (2) Rum (3) Cognac (4) Scotch
56. Green Tea is mixed with fragrant stamens of Lotus, allowing it to absorb the Lotus flavor. It is usually taken without milk. is known for Lotus Tea.
- (1) Vietnam (2) Middle East (3) India (4) North Africa
57. Cona Coffee is made by :
- (1) Filter Methanol (2) Percolator Method
(3) Vacuum Infusion Method (4) Turkish Method
58. Which amongst the following is not a white grape ?
- (1) Chardonnay (2) Sauvignon Blanc
(3) Semillion (4) Syrah

59. introduced Champagne to the world :
- (1) Don Perignon (2) G.H. Muming
(3) Moet et Chandon (4) Joseph Perrier
60. Ashok Hotel New Delhi was founded in
- (1) 1949 (2) 1955 (3) 1956 (4) 1966
61. The term hotel was used for the first time by the fifth Duke of Devonshire to name a lodging property in London sometime in :
- (1) 1660 (2) 1760 (3) 1860 (4) 1960
62. During which era did the organised existence of Indian Hotel Industry start to take place :
- (1) Colonial Era (2) Modern Era Post Independence
(3) Ancient Era (4) Medieval Era
63. is a room generally located on the top most floor of hotels and has an attached open terrace or open sky space :
- (1) Parlour (2) Efficiency Room
(3) Pent House (4) Lanai
64. The hotel employee, who provides information and personalized services such as dinner reservations, tour and travel arrangement is known as :
- (1) Bell Boy (2) Concierge (3) Valet (4) Night Auditor
65. A scientific method, used to determine the room rent, based on the principle of covering all the cost that is incurred in providing the accommodation plus a reasonable return on investment :
- (1) Hubbart Formula (2) Cost Based Pricing
(3) Volume Pricing (4) Competitive Pricing
66. It is a document that contains the information required to be maintained by innkeeper for all the visitors arriving at the hotel :
- (1) Form C (2) Form F (3) Form B (4) Form A
67. A complaint about the behaviour of the hotel staff is:
- (1) Attitudinal Complaint (2) Mechanical Complaint
(3) Unusual Complaint (4) Service Complaint
68. A statement that shows the balance of the guest's financial obligations towards the hotel :
- (1) Guest Folio (2) Split Folio
(3) Bill to Company (4) Incidental Folio

69. It is the ratio of the number of rooms sold to the total number of saleable rooms :
- (1) High Balance Report (2) House Count
(3) Room Report (4) Occupancy Percentage
70. The key that can open door locks of all the rooms, even if they are double locked is called :
- (1) Grand Master Key (2) Section key
(3) Floor Key (4) Master Key
71. Fire caused by oil, petroleum and non ionic solvents is classified as :
- (1) Class A (2) Class B (3) Class C (4) Class D
72. Occupancy percentage multiplied by ADR is called :
- (1) Rev Par (2) House limit (3) Rack Rate (4) ARG
73. The lowest rate for a given date in hotel is known as :
- (1) Rack Rate (2) Discounted Rate (3) Hurdle Rate (4) Close Rate
74. Which of these are 4 P'S of Marketing ?
- (1) Product, Price, Place, Promotion
(2) Product, Price, People, Promotion
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78. Maslow's Need Theory is based on :
- (1) Organizational Needs (2) Market Needs
(3) Human Needs (4) Government Needs
79. Enhancement of job satisfaction and productivity are key characteristics of which theoretical perspective of work design :
- (1) Process Improvement (2) Techno-Structural Change Model
(3) Job Characteristics Model (4) Socio-Technical System

88. Giving buyers a too narrow picture of the company is known as :
- (1) Over Positioning (2) Confused Positioning
(3) Under Positioning (4) Prepositioning
89. The price strategy that involves setting a high price when the market is price insensitive is termed as :
- (1) Prestige Pricing (2) Marketing - Penetration Pricing
(3) Market Skimming Pricing (4) Product - Bundle Pricing
90. Match the following :
- | TERM | MEANING |
|----------------------|--|
| I. Brand | A : A strategy of using an established brand to promote a product in a different category. |
| II. Brand Equity | B : A set of assets related with a brand that helps generate more revenue & profit. |
| III. Brand Extension | C : The sum total of perceptions held by a customer about the brand. |
| IV. Brand Image | D : A perpetual entity that belongs to consumer's mind. |
- I II III IV
- (1) A B C D
(2) D B A C
(3) B A C D
(4) C B A D
91. AIDA stands for :
- (1) Awareness, Interest, Desire, Attraction
(2) Awareness, Information, Desire, Attitude
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92. Channel conflicts are of two types namely :
- (1) Direct and Indirect (2) Horizontal and Vertical
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93. Research aims at elucidating the data and primary characteristics about the object/situation/concept under study :
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94. In which research design a single sample of the identified population is studied over a stretched period of time ?
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96. A negatively skewed distribution is when :
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- (1) Communication, Motivation, Leadership
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(2) Specific, Measurable, Actionable, Resources and Timely
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|-----|-----|-----|-----|-----|
| (1) | IV | II | III | I |
| (2) | III | II | I | IV |
| (3) | II | III | IV | I |
| (4) | III | II | IV | I |

40. Aioli and Chantilly are derivatives of Sauce :

- (1) Béchamel
- (2) Veloute
- (3) Hollandaise
- (4) Mayonnaise

41. The order of service of Full Afternoon Tea Services is :

- (1) Beverages - Buttered Scones - Sandwiches - Toasted Items
- (2) Beverages - Toasted Items - Sandwiches - Buttered Scones
- (3) Beverages - Sandwiches - Toasted Items - Buttered Scones
- (4) Beverages - Sandwiches - Buttered Scones - Toasted Items

42. is a herbal tea.

- (1) Tisane
- (2) Baveuse
- (3) Cloche
- (4) Kipper

43. Which one of the following information is not necessary on KOT ?

- (1) Table Number
- (2) Waiter Number
- (3) Managers Name
- (4) Date

44. Bin Number is noted on BOT while writing order of :

- (1) Whisky
- (2) Rum
- (3) Cocktail
- (4) Bottle of Wine

45. Spirit / Liqueur is used to make Speciality Coffee, Cafe Royale :

- (1) Vodka
- (2) Rum
- (3) Cognac
- (4) Scotch

46. Green Tea is mixed with fragrant stamens of Lotus, allowing it to absorb the Lotus flavor. It is usually taken without milk. is known for Lotus Tea.

- (1) Vietnam
- (2) Middle East
- (3) India
- (4) North Africa

47. Cona Coffee is made by :
- (1) Filter Methanol (2) Percolator Method
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48. Which amongst the following is not a white grape ?
- (1) Chardonnay (2) Sauvignon Blanc
(3) Semillion (4) Syrah
49. introduced Champagne to the world :
- (1) Don Perignon (2) G.H. Muming
(3) Moet et Chandon (4) Joseph Perrier
50. Ashok Hotel New Delhi was founded in
- (1) 1949 (2) 1955 (3) 1956 (4) 1966
51. The term hotel was used for the first time by the fifth Duke of Devonshire to name a lodging property in London sometime in :
- (1) 1660 (2) 1760 (3) 1860 (4) 1960
52. During which era did the organised existence of Indian Hotel Industry start to take place :
- (1) Colonial Era (2) Modern Era Post Independence
(3) Ancient Era (4) Medieval Era
53. is a room generally located on the top most floor of hotels and has an attached open terrace or open sky space :
- (1) Parlour (2) Efficiency Room
(3) Pent House (4) Lanai
54. The hotel employee, who provides information and personalized services such as dinner reservations, tour and travel arrangement is known as :
- (1) Bell Boy (2) Concierge (3) Valet (4) Night Auditor
55. A scientific method, used to determine the room rent, based on the principle of covering all the cost that is incurred in providing the accommodation plus a reasonable return on investment :
- (1) Hubbart Formula (2) Cost Based Pricing
(3) Volume Pricing (4) Competitive Pricing
56. It is a document that contains the information required to be maintained by innkeeper for all the visitors arriving at the hotel :
- (1) Form C (2) Form F (3) Form B (4) Form A

57. A complaint about the behaviour of the hotel staff is:
- (1) Attitudinal Complaint (2) Mechanical Complaint
(3) Unusual Complaint (4) Service Complaint
58. A statement that shows the balance of the guest's financial obligations towards the hotel :
- (1) Guest Folio (2) Split Folio
(3) Bill to Company (4) Incidental Folio
59. It is the ratio of the number of rooms sold to the total number of saleable rooms :
- (1) High Balance Report (2) House Count
(3) Room Report (4) Occupancy Percentage
60. The key that can open door locks of all the rooms, even if they are double locked is called :
- (1) Grand Master Key (2) Section key
(3) Floor Key (4) Master Key
61. is a dish from Kashmir, where mushrooms are cooked in Yakhni Gravy.
- (1) Heddar (2) Goshtaba (3) Guchi Khumb (4) Al Yakhni
62. Which of the following is not a classification of Hotels based on Location ?
- (1) Downtown Hotels (2) Airport Hotels
(3) Floatels (4) Heritage Hotels
63. These are made up of coarse linen, fine canvas or clear plastic. They may be of the size of a carpet square or a runner. They are placed on the floor in doorways to prevent excessive dirt during bad weather or redecorations.
- (1) Drugget (2) Hearth Cloth
(3) Chamois Leather (4) Cloth Mittens
64. Which of the following is not a guest room supply ?
- (1) Dutch Wife (2) Shoe Mitts
(3) Breakfast Knob Cards (4) Loofah Pads
65. Water is referred to as the universal solvent, this is the prime agent in cleaning process. The presence of calcium and/or Magnesium makes it hard water. When the mineral content is between ppm, the water is set to be moderately hard :
- (1) 60-90 ppm (2) 60-120 ppm (3) 180-240 ppm (4) 240-300 ppm

66. ECOLAB and TASKI are popularly used cleaning agent! brands in hotels. TASKI RS is used as :
- (1) Furniture Maintainer (2) Air Freshener
(3) Floor Cleaner (4) Bathroom Cleaner
67. Those guest supplies that are expected to be used up or taken away by the guest on leaving the property are :
- (1) Guest Amenities (2) Guest Expendables
(3) Guest Essentials (4) Guest loan Items
68. These are commonly used F & B Linen also called as "over lays", "throw overs" or "naperon" :
- (1) Slip Cloths (2) Table Cloths (3) Baize Cloths (4) Waiter's Cloths
69. refers to a bed that folds up into the walls and looks like a bookshelf or cupboard when folded away. Also known as Murphy Bed :
- (1) Hollywood Bed (2) Studio Bed (3) Sico Bed (4) Couch
70. The oldest surviving wood furniture dates back 2680 and is believed to be from Old Kingdom
- (1) Egypt (2) Roman Pompeii (3) Indus (4) of Baharain
71. Sapodillas are also popularly known as :
- (1) Mud Apples (2) Brown Apples (3) Dragon Fruits (4) Kiwi Fruits
72. Cabbage, Brussels sprouts and bok choy belongs to category of vegetables :
- (1) Brassica (2) Fruit Vegetables
(3) Pods & Seeds (4) Baby Vegetables
73. On the basis of habitat classification, the physical shape and meat of sea water fishes is usually :
- (1) Round Fish & Oily (2) Round Fish & White
(3) Flat Fish & Oily (4) Flat Fish & White
74. is the clear seal that holds the egg yolk :
- (1) Vitelline (2) Chalazae (3) Air Cell (4) Albumen
75. is a conical strainer used for straining liquids and a popular equipment used in Boiling :
- (1) Brat Pan (2) Chinios (3) Colander (4) Boiling Kettle
76. is whole, pasteurized and treated so that fat globules are broken to the extent that there is no separation of fat from Milk.
- (1) Homogenized Milk (2) Skimmed Milk
(3) Butter Milk (4) Condensed Milk

77. Which type of dough is used in making Jalebi, waffle, pan cake and cake :
- (1) Exceptionally Soft (2) Soft
(3) Moderately Soft (4) Batter
78. Baguette is also known as :
- (1) German Bread (2) Spanish Bread (3) Italian Bread (4) French Bread
79. Hot Cross Bun is a bread from It is popular celebration bread, especially during Easter.
- (1) Germany (2) UK (3) USA (4) Italy
80. is a rich dark chocolate cake and is made by creaming method which is very similar to Victorian Sponge. The only difference is that instead of melted chocolate, this sponge relies upon cocoa powder, which makes it more profound and rich.
- (1) Genoise (2) Chiffon Cake
(3) Devil's Food Cake (4) Madeira Sponge
81. Which one of the following is not one of Drucker's five guiding principles of management ?
- (1) Making people's strengths effective and their weaknesses irrelevant.
(2) Enhancing the ability of people to contribute.
(3) To operate the organization's status system.
(4) Integrating people in a common venture by thinking through, setting and exemplifying the organisational objectives, values and goals
82. Which feature does not form one of Fayol's 14 principles of Management ?
- (1) Esprit de corps (2) Initiative (3) Order (4) Individualism
83. Which of the following is not included in a job design ?
- (1) Identifying what tasks need to be carried out
(2) When and how tasks are to be carried out
(3) The number of tasks to be carried out
(4) The payment rates for the tasks carried out
84. What is the first step in a control process ?
- (1) Allocate resources (2) Choose key personnel for the task
(3) Select a strategy (4) Set standards
85. Marketing Myopia is when companies :
- (1) are committed to marketing concept (2) become obsessed with product
(3) are committed to customer (4) emphasize product promotion

86. The micro environment of a firm consists of :
- (1) suppliers, consumers, competitors and government
 - (2) suppliers, consumers, technology and laws
 - (3) suppliers, consumers, competitors, public and intermediaries
 - (4) Competitors, government, political and culture
87. The acquisition of one or more competitors is an example of :
- (1) Booster Seats
 - (2) Backward Integration
 - (3) Forward Integration
 - (4) Vertical Integration
88. Giving buyers a too narrow picture of the company is known as :
- (1) Over Positioning
 - (2) Confused Positioning
 - (3) Under Positioning
 - (4) Prepositioning
89. The price strategy that involves setting a high price when the market is price insensitive is termed as :
- (1) Prestige Pricing
 - (2) Marketing - Penetration Pricing
 - (3) Market Skimming Pricing
 - (4) Product - Bundle Pricing
90. Match the following :
- | TERM | MEANING |
|----------------------|--|
| I. Brand | A : A strategy of using an established brand to promote a product in a different category. |
| II. Brand Equity | B : A set of assets related with a brand that helps generate more revenue & profit. |
| III. Brand Extension | C : The sum total of perceptions held by a customer about the brand. |
| IV. Brand Image | D : A perpetual entity that belongs to consumer's mind. |
- I II III IV
- (1) A B C D
 - (2) D B A C
 - (3) B A C D
 - (4) C B A D
91. cleaning is the term used for a periodic annual cleaning of hotel guest rooms.
- (1) Initial
 - (2) Periodic
 - (3) Block
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92. is a pleated, decorative, floor length skirting of fabric that extends around the sides and foot of the bed.
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93. Clax is a commercial range of laundry products used in hotels. Which amongst the following is used as water conditioner :
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95. Complete the sequence of wash cycle in laundry, choosing the codes given below :
- i Flush
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v Break
vi Suds
vii Bleach
viii Intermediate Extract
ix Final Extract
- Codes :**
- (1) iii, iv, ii, vi, v, vii, viii, ix, i (2) ii, iii, iv, v, vii, vi, viii, ix, i
(3) i, v, vi, ii, vii, iii, viii, iv, ix (4) i, vi, ii, v, vii, iii, viii, iv, ix
96. Glycerine and Methylated Spirit is used to remove stains on cellulosic fabrics of
- (1) Betel Leaf (2) Fruit /Fruit Juice (3) Lipstick (4) Mustard
97. is a traditional headgear of chefs. It is a type of hat with a narrow brim on no brim at all. they were made popular by the 13th century French Chefs.
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98. Cockroaches grow 10-15mm in length, and are lighter yellowish brown, mature in about 3.5 months and have life of about 8.5 months :
- (1) Oriental (2) German (3) Russian (4) Indian
99. Prang's Colour System represents colours on a Colour Wheel :
- (1) 09 (2) 12 (3) 15 (4) 02
100. As per Munsell Colour System, there are principal hues :
- (1) Three (2) Five (3) Six (4) Ten

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TERM

- I. Brand
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- III. Brand Extension
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MEANING

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I II III IV

(1) A B C D

(2) D B A C

(3) B A C D

(4) C B A D

31. Fire caused by oil, petroleum and non ionic solvents is classified as :

- (1) Class A (2) Class B (3) Class C (4) Class D

32. Occupancy percentage multiplied by ADR is called :

- (1) Rev Par (2) House limit (3) Rack Rate (4) ARG

33. The lowest rate for a given date in hotel is known as :

- (1) Rack Rate (2) Discounted Rate (3) Hurdle Rate (4) Close Rate

34. Which of these are 4 P'S of Marketing ?

- (1) Product, Price, Place, Promotion
- (2) Product, Price, People, Promotion
- (3) Product, Process, People, Promotion
- (4) Product, Place, Promotion, Physical Evidence

35. It refers to estimating and preparing a list of profitable companies and individuals who might be contacted for getting business :

- (1) Promotion Mix (2) Prospecting (3) Distribution (4) Demand

36. Which theory assumes that people are naturally lazy and will avoid work and responsibilities if possible ?

- (1) Theory X (2) Theory Y (3) Theory Z (4) None of the Above

37. Who said "Management is a multiple purpose organ that manages a business, manages a manager and manages worker and work ?
- (1) Harold Konntz (2) Peter Drucker
(3) Knneth O Donell (4) None of the Above
38. Maslow's Need Theory is based on :
- (1) Organizational Needs (2) Market Needs
(3) Human Needs (4) Government Needs
39. Enhancement of job satisfaction and productivity are key characteristics of which theoretical perspective of work design :
- (1) Process Improvement (2) Techno-Structural Change Model
(3) Job Characteristics Model (4) Socio-Technical System
40. What does the acronym SMART stand for ?
- (1) Suitable, Measurable, Actionable, Rewarded and Timely
(2) Specific, Measurable, Actionable, Resources and Timely
(3) Standardized, Measurable, Achievable, Rewarded and Timely
(4) Specific, Measurable, Achievable, Rewarded and Timely
41. Aloo ke Gutke is a dish from regional cuisine of :
- (1) Haryana (2) Uttarakhand
(3) Kashmir (4) Sikkim
42. Makhanas were traditionally eaten during religious fasts, especially in It is now relished across the country and even sold as cocktail snack.
- (1) Bihar (2) Rajasthan
(3) Gujarat (4) Kerala
43. Carrots are popular root vegetables, rich source of Vitamin 'A' and Vitamin 'C' and are said to have origins from :
- (1) India (2) Egypt
(3) Afghanistan (4) Japan
44. Unknown beyond South America until the 16th century, the humble potato has since been on a bumpy journey and now a universal vegetable. The Major producers are :
- (1) China & Nepal (2) Japan & Korea
(3) Turkey & Spain (4) China & India
45. Popular spice Asafoetida is also known as :
- (1) Devils' Dung (2) Pimento
(3) Berbere (4) Carom

46. Bouquet Garni is a bundle of herbs used in classic French cooking to season stocks, soups & stews. The basic composition is :
- (1) Dill, Fennel & Bay leaf
 - (2) Coriander Springs/ Stems, Cardamom and Chives
 - (3) Parsley Springs/stems, Anise and Bay leaf
 - (4) Parsley Sprigs/ stems, Thyme and Bay leaf
47. Perceived heat of Chile peppers is tested on :
- (1) The Peprika Scale
 - (2) The Chile Scale
 - (3) The Jalapenos Scale
 - (4) The Scoville Scale
48. Water boiled with seasoning and flavourings with an acitic medium, such as wine or lemon juice, is called as It is usually used to poach oily fish.
- (1) Broth
 - (2) Court Bouillon
 - (3) Fumet
 - (4) Remouillage
49. Match List-I with List II and select the correct answer from the codes given below :
- | List-I | List-II |
|----------------------|--------------|
| (Soups) | (Nation) |
| (A) Puree of Pumpkin | (I) Italy |
| (B) Lobster Bisque | (II) England |
| (C) Clam Chowder | (III) France |
| (D) Minestrone | (IV) USA |
- Codes :**
- | | (A) | (B) | (C) | (D) |
|-----|-----|-----|-----|-----|
| (1) | IV | II | III | I |
| (2) | III | II | I | IV |
| (3) | II | III | IV | I |
| (4) | III | II | IV | I |
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 - (2) Veloute
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- i Flush
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iv Sour / Softener / Starch / Sizing
v Break
vi Suds
vii Bleach
viii Intermediate Extract
ix Final Extract

Codes :

- (1) iii, iv, ii, vi, v, vii, viii, ix, i
(2) ii, iii, iv, v, vii, vi, viii, ix, i
(3) i, v, vi, ii, vii, iii, viii, iv, ix
(4) i, vi, ii, v, vii, iii, viii, iv, ix

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71. A small restaurant that serves, moderately priced meals and wine. It serves coffee as well. The service is quick and informal. It may not have printed menus, is called as :
- (1) Bistro (2) Brasserie
(3) Coffee Shop (4) Carvery
72. The fast food concept was first introduced in :
- (1) UK (2) USA
(3) USSR (4) Japan
73. It is a sweetened dessert in which the base ingredient is folded with whipped cream often stabilized with gelatine and chilled in a mould. This is known as :
- (1) Bargolette (2) Terrine
(3) Mousse (4) Vol-au-vent
74. glass is used for Sherry and smaller version is for liqueurs :
- (1) Elgin (2) Slim Jim
(3) Worthington (4) Flute
75. is oval or rectangular, dish used for presenting hors d'oeuvres, pasta, rice and such items :
- (1) Ravier (2) Ramekin
(3) Cocotte dish (4) Carafe
76. Dummy Waiter refers to :
- (1) Booster Seats (2) F & B Personnel
(3) Side Board (4) Toad Box
77. It is believed that the term "Menu" was used in When Duke Henry of Brunswick was seen referring to a sheet of paper during a feast :
- (1) 1541 (2) 1641
(3) 1741 (4) 1841

78. Select the correct sequence of courses of French Classical Menu, using the codes given below:

- i Hors d'oeuvre
- ii Potage
- iii Poisson
- iv Oeufs / Farineux
- v Entree
- vi Sorbet
- vii Releve
- viii Roti
- ix Entremets
- x Legumes
- xi Fromage / Savoureux
- xii Dessert
- xiii Cafe

Codes :

- (1) i, ii, iii, iv, v, vi, vii, viii, x, ix, xi, xii, xiii
- (2) i, iii, iv, ii, v, vi, vii, viii, x, ix, xii, xi, xiii
- (3) i, ii, iv, iii, v, vi, vii, viii, x, ix, xi, xii, xiii
- (4) i, ii, iv, iii, v, vii, vi, viii, x, ix, xi, xii, xiii

79. There are many types of consomme which are named according to the garnish used. The consomme with savoury custard cubes is called as :

- (1) Royale
- (2) Brunoise
- (3) Carmen
- (4) Garibaldi

80. Cafe Complet is the term used in the service of :

- (1) American Breakfast
- (2) Continental Breakfast
- (3) Indian Breakfast
- (4) English Breakfast

81. AIDA stands for :

- (1) Awareness, Interest, Desire, Attraction
- (2) Awareness, Information, Desire, Attitude
- (3) Awareness, Interest, Desire, Action
- (4) Awareness, Interest, Decision, Action

82. Channel conflicts are of two types namely :

- (1) Direct and Indirect
- (2) Horizontal and Vertical
- (3) Horizontal and Diagonal
- (4) Simple and Complex

1. AIDA stands for :
 - (1) Awareness, Interest, Desire, Attraction
 - (2) Awareness, Information, Desire, Attitude
 - (3) Awareness, Interest, Desire, Action
 - (4) Awareness, Interest, Decision, Action
2. Channel conflicts are of two types namely :
 - (1) Direct and Indirect
 - (2) Horizontal and Vertical
 - (3) Horizontal and Diagonal
 - (4) Simple and Complex
3. Research aims at elucidating the data and primary characteristics about the object/situation/concept under study :
 - (1) Descriptive Research
 - (2) Causal Research
 - (3) Conclusive Research
 - (4) Exploratory Research
4. In which research design a single sample of the identified population is studied over a stretched period of time ?
 - (1) Two -Tired Research Design
 - (2) Cross - Sectional Survey
 - (3) Longitudinal Study Design
 - (4) Exploratory Research Design
5. In a Scale, a respondent is presented with two objects and is asked to select one according to whatever criterion he/she wants to use :
 - (1) Rank Order
 - (2) Constant Sum
 - (3) Q - Sort
 - (4) Paired Comparison
6. A negatively skewed distribution is when :
 - (1) Mode is maximum & mean is least and median lies in between mode and mean
 - (2) Mean is maximum & mode is least and median lies in between mode and mean
 - (3) Median is maximum & mode is least and mean lies in between mode and median
 - (4) Mode is maximum & median is least and lies in between mode and median
7. A positive correlation is present when
 - (1) Two variables move in opposite direction
 - (2) Two variables move in same direction
 - (3) One variable goes up & one goes down
 - (4) Several variables never change
8. The denominator of the Z- Scale formula is :
 - (1) The Standard Deviation
 - (2) The Range
 - (3) The Mean
 - (4) The Mode

9. For the application of Chi- Square test, expected frequency in each cell should be :
 (1) at least 2 (2) zero (3) at least 10 (4) at least 5
10. are the sub Functions of directing :
 (1) Communication, Motivation, Leadership
 (2) Communication, Coordination, Leadership
 (3) Coordination, Controlling, Communication
 (4) Planning, Communication, Training
11. cleaning is the term used for a periodic annual cleaning of hotel guest rooms.
 (1) Initial (2) Periodic (3) Block (4) Spring
12. is a pleated, decorative, floor length skirting of fabric that extends around the sides and foot of the bed.
 (1) Dust Ruffle (2) Duvet (3) Mitring Sheet (4) Coverlet
13. Clax is a commercial range of laundry products used in hotels. Which amongst the following is used as water conditioner :
 (1) Clax Rinse (2) Clax Ultra
 (3) Clax Sornil (4) Clax Suspended Extra
14. Which amongst the following is an example of Reducing Bleach :
 (1) Sodium Bleach (2) Sodium Perborate
 (3) Sodium Hydrosulphite (4) Hydrogen Peroxide
15. Complete the sequence of wash cycle in laundry, choosing the codes given below :
 i Flush
 ii Intermediate Rinse
 iii Rinse
 iv Sour / Softener / Starch / Sizing
 v Break
 vi Suds
 vii Bleach
 viii Intermediate Extract
 ix Final Extract
Codes :
 (1) iii, iv, ii, vi, v, vii, viii, ix, i (2) ii, iii, iv, v, vii, vi, viii, ix, i
 (3) i, v, vi, ii, vii, iii, viii, iv, ix (4) i, vi, ii, v, vii, iii, viii, iv, ix
16. Glycerine and Methylated Spirit is used to remove stains on cellulosic fabrics of
 (1) Betel Leaf (2) Fruit /Fruit Juice
 (3) Lipstick (4) Mustard

17. is a traditional headgear of chefs. It is a type of hat with a narrow brim on no brim at all. they were made popular by the 13th century French Chefs.
(1) Toque (2) Tope (3) Capee (4) Hatee
18. Cockroaches grow 10-15mm in length, and are lighter yellowish brown, mature in about 3.5 months and have life of about 8.5 months :
(1) Oriental (2) German (3) Russian (4) Indian
19. Prang's Colour System represents colours on a Colour Wheel :
(1) 09 (2) 12 (3) 15 (4) 02
20. As per Munsell Colour System, there are principal hues :
(1) Three (2) Five (3) Six (4) Ten
21. Fire caused by oil, petroleum and non ionic solvents is classified as :
(1) Class A (2) Class B (3) Class C (4) Class D
22. Occupancy percentage multiplied by ADR is called :
(1) Rev Par (2) House limit (3) Rack Rate (4) ARG
23. The lowest rate for a given date in hotel is known as :
(1) Rack Rate (2) Discounted Rate (3) Hurdle Rate (4) Close Rate
24. Which of these are 4 P'S of Marketing ?
(1) Product, Price, Place, Promotion
(2) Product, Price, People, Promotion
(3) Product, Process, People, Promotion
(4) Product, Place, Promotion, Physical Evidence
25. It refers to estimating and preparing a list of profitable companies and individuals who might be contacted for getting business :
(1) Promotion Mix (2) Prospecting (3) Distribution (4) Demand
26. Which theory assumes that people are naturally lazy and will avoid work and responsibilities if possible ?
(1) Theory X (2) Theory Y (3) Theory Z (4) None of the Above
27. Who said "Management is a multiple purpose organ that manages a business, manages a manager and manages worker and work ?
(1) Harold Konntz (2) Peter Drucker
(3) Knneth O Donell (4) None of the Above
28. Maslow's Need Theory is based on :
(1) Organizational Needs (2) Market Needs
(3) Human Needs (4) Government Needs

29. Enhancement of job satisfaction and productivity are key characteristics of which theoretical perspective of work design :
- (1) Process Improvement (2) Techno-Structural Change Model
(3) Job Characteristics Model (4) Socio-Technical System
30. What does the acronym SMART stand for ?
- (1) Suitable, Measurable, Actionable, Rewarded and Timely
(2) Specific, Measurable, Actionable, Resources and Timely
(3) Standardized, Measurable, Achievable, Rewarded and Timely
(4) Specific, Measurable, Achievable, Rewarded and Timely
31. is a dish from Kashmir, where mushrooms are cooked in Yakhni Gravy.
- (1) Heddar (2) Goshtaba (3) Guchi Khumb (4) Al Yakhni
32. Which of the following is not a classification of Hotels based on Location ?
- (1) Downtown Hotels (2) Airport Hotels
(3) Floatels (4) Heritage Hotels
33. These are made up of coarse linen, fine canvas or clear plastic. They may be of the size of a carpet square or a runner. They are placed on the floor in doorways to prevent excessive dirt during bad weather or redecorations.
- (1) Drugget (2) Hearth Cloth
(3) Chamois Leather (4) Cloth Mittens
34. Which of the following is not a guest room supply ?
- (1) Dutch Wife (2) Shoe Mitts
(3) Breakfast Knob Cards (4) Loofah Pads
35. Water is referred to as the universal solvent, this is the prime agent in cleaning process. The presence of calcium and/or Magnesium makes it hard water. When the mineral content is between ppm, the water is set to be moderately hard :
- (1) 60-90 ppm (2) 60-120 ppm (3) 180-240 ppm (4) 240-300 ppm
36. ECOLAB and TASKI are popularly used cleaning agent! brands in hotels. TASKI RS is used as :
- (1) Furniture Maintainer (2) Air Freshener
(3) Floor Cleaner (4) Bathroom Cleaner
37. Those guest supplies that are expected to be used up or taken away by the guest on leaving the property are :
- (1) Guest Amenities (2) Guest Expendables
(3) Guest Essentials (4) Guest loan Items

38. These are commonly used F & B Linen also called as "over lays", "throw overs" or "naperon" :
- (1) Slip Cloths (2) Table Cloths (3) Baize Cloths (4) Waiter's Cloths
39. refers to a bed that folds up into the walls and looks like a bookshelf or cupboard when folded away. Also known as Murphy Bed :
- (1) Hollywood Bed (2) Studio Bed (3) Sico Bed (4) Couch
40. The oldest surviving wood furniture dates back 2680 and is believed to be from Old Kingdom
- (1) Egypt (2) Roman Pompeii (3) Indus (4) of Baharain
41. The term hotel was used for the first time by the fifth Duke of Devonshire to name a lodging property in London sometime in :
- (1) 1660 (2) 1760 (3) 1860 (4) 1960
42. During which era did the organised existence of Indian Hotel Industry start to take place :
- (1) Colonial Era (2) Modern Era Post Independence
(3) Ancient Era (4) Medieval Era
43. is a room generally located on the top most floor of hotels and has an attached open terrace or open sky space :
- (1) Parlour (2) Efficiency Room
(3) Pent House (4) Lanai
44. The hotel employee, who provides information and personalized services such as dinner reservations, tour and travel arrangement is known as :
- (1) Bell Boy (2) Concierge (3) Valet (4) Night Auditor
45. A scientific method, used to determine the room rent, based on the principle of covering all the cost that is incurred in providing the accommodation plus a reasonable return on investment :
- (1) Hubbart Formula (2) Cost Based Pricing
(3) Volume Pricing (4) Competitive Pricing
46. It is a document that contains the information required to be maintained by innkeeper for all the visitors arriving at the hotel :
- (1) Form C (2) Form F (3) Form B (4) Form A
47. A complaint about the behaviour of the hotel staff is:
- (1) Attitudinal Complaint (2) Mechanical Complaint
(3) Unusual Complaint (4) Service Complaint

48. A statement that shows the balance of the guest's financial obligations towards the hotel :
- (1) Guest Folio (2) Split Folio
(3) Bill to Company (4) Incidental Folio
49. It is the ratio of the number of rooms sold to the total number of saleable rooms :
- (1) High Balance Report (2) House Count
(3) Room Report (4) Occupancy Percentage
50. The key that can open door locks of all the rooms, even if they are double locked is called :
- (1) Grand Master Key (2) Section key
(3) Floor Key (4) Master Key
51. Which one of the following is not one of Drucker's five guiding principles of management ?
- (1) Making people's strengths effective and their weaknesses irrelevant.
(2) Enhancing the ability of people to contribute.
(3) To operate the organization's status system.
(4) Integrating people in a common venture by thinking through, setting and exemplifying the organisational objectives, values and goals
52. Which feature does not form one of Fayol's 14 principles of Management ?
- (1) Esprit de corps (2) Initiative
(3) Order (4) Individualism
53. Which of the following is not included in a job design ?
- (1) Identifying what tasks need to be carried out
(2) When and how tasks are to be carried out
(3) The number of tasks to be carried out
(4) The payment rates for the tasks carried out
54. What is the first step in a control process ?
- (1) Allocate resources (2) Choose key personnel for the task
(3) Select a strategy (4) Set standards
55. Marketing Myopia is when companies :
- (1) are committed to marketing concept (2) become obsessed with product
(3) are committed to customer (4) emphasize product promotion

56. The micro environment of a firm consists of :
- (1) suppliers, consumers, competitors and government
 - (2) suppliers, consumers, technology and laws
 - (3) suppliers, consumers, competitors, public and intermediaries
 - (4) Competitors, government, political and culture
57. The acquisition of one or more competitors is an example of :
- (1) Booster Seats
 - (2) Backward Integration
 - (3) Forward Integration
 - (4) Vertical Integration
58. Giving buyers a too narrow picture of the company is known as :
- (1) Over Positioning
 - (2) Confused Positioning
 - (3) Under Positioning
 - (4) Prepositioning
59. The price strategy that involves setting a high price when the market is price insensitive is termed as :
- (1) Prestige Pricing
 - (2) Marketing - Penetration Pricing
 - (3) Market Skimming Pricing
 - (4) Product - Bundle Pricing
60. Match the following :
- | TERM | MEANING |
|----------------------|--|
| I. Brand | A : A strategy of using an established brand to promote a product in a different category. |
| II. Brand Equity | B : A set of assets related with a brand that helps generate more revenue & profit. |
| III. Brand Extension | C : The sum total of perceptions held by a customer about the brand. |
| IV. Brand Image | D : A perpetual entity that belongs to consumer's mind. |
- I II III IV
- (1) A B C D
 - (2) D B A C
 - (3) B A C D
 - (4) C B A D
61. A small restaurant that serves, moderately priced meals and wine. It serves coffee as well. The service is quick and informal. It may not have printed menus, is called as :
- (1) Bistro
 - (2) Brasserie
 - (3) Coffee Shop
 - (4) Carvery
62. The fast food concept was first introduced in :
- (1) UK
 - (2) USA
 - (3) USSR
 - (4) Japan

63. It is a sweetened dessert in which the base ingredient is folded with whipped cream often stabilized with gelatine and chilled in a mould. This is known as :
- (1) Barguette (2) Terrine (3) Mousse (4) Vol-au-vent
64. glass is used for Sherry and smaller version is for liqueurs :
- (1) Elgin (2) Slim Jim (3) Worthington (4) Flute
65. is oval or rectangular, dish used for presenting hors d'oeuvres, pasta, rice and such items :
- (1) Ravier (2) Ramekin (3) Cocotte dish (4) Carafe
66. Dummy Waiter refers to :
- (1) Booster Seats (2) F & B Personnel
(3) Side Board (4) Toad Box
67. It is believed that the term "Menu" was used in When Duke Henry of Brunswick was seen referring to a sheet of paper during a feast :
- (1) 1541 (2) 1641 (3) 1741 (4) 1841
68. Select the correct sequence of courses of French Classical Menu, using the codes given below:
- i Hors d'oeuvre
ii Potage
iii Poisson
iv Oeufs / Farineux
v Entree
vi Sorbet
vii Releve
viii Roti
ix Entremets
x Legumes
xi Fromage / Savoureux
xii Dessert
xiii Cafe
- Codes :**
- (1) i, ii, iii, iv, v, vi, vii, viii, x, ix, xi, xii, xiii
(2) i, iii, iv, ii, v, vi, vii, viii, x, ix, xii, xi, xiii
(3) i, ii, iv, iii, v, vi, vii, viii, x, ix, xi, xii, xiii
(4) i, ii, iv, iii, v, vii, vi, viii, x, ix, xi, xii, xiii

69. There are many types of consomme which are named according to the garnish used. The consomme with savoury custard cubes is called as :
- (1) Royale (2) Brunoise
(3) Carmen (4) Garibaldi
70. Cafe Complet is the term used in the service of :
- (1) American Breakfast (2) Continental Breakfast
(3) Indian Breakfast (4) English Breakfast
71. The order of service of Full Afternoon Tea Services is :
- (1) Beverages - Buttered Scones - Sandwiches - Toasted Items
(2) Beverages - Toasted Items - Sandwiches - Buttered Scones
(3) Beverages - Sandwiches - Toasted Items - Buttered Scones
(4) Beverages - Sandwiches - Buttered Scones - Toasted Items
72. is a herbal tea.
- (1) Tisane (2) Baveuse (3) Cloche (4) Kipper
73. Which one of the following information is not necessary on KOT ?
- (1) Table Number (2) Waiter Number
(3) Managers Name (4) Date
74. Bin Number is noted on BOT while writing order of :
- (1) Whisky (2) Rum
(3) Cocktail (4) Bottle of Wine
75. Spirit / Liqueur is used to make Speciality Coffee, Cafe Royale :
- (1) Vodka (2) Rum
(3) Cognac (4) Scotch
76. Green Tea is mixed with fragrant stamens of Lotus, allowing it to absorb the Lotus flavor. It is usually taken without milk. is known for Lotus Tea.
- (1) Vietnam (2) Middle East
(3) India (4) North Africa
77. Cona Coffee is made by :
- (1) Filter Methanol (2) Percolator Method
(3) Vacuum Infusion Method (4) Turkish Method

78. Which amongst the following is not a white grape ?
 (1) Chardonnay (2) Sauvignon Blanc
 (3) Semillion (4) Syrah
79. introduced Champagne to the world :
 (1) Don Perignon (2) G.H. Muming
 (3) Moet et Chandon (4) Joseph Perrier
80. Ashok Hotel New Delhi was founded in
 (1) 1949 (2) 1955
 (3) 1956 (4) 1966
81. Aloo ke Gutke is a dish from regional cuisine of :
 (1) Haryana (2) Uttarakhand
 (3) Kashmir (4) Sikkim
82. Makhanas were traditionally eaten during religious fasts, especially in It is now relished across the country and even sold as cocktail snack.
 (1) Bihar (2) Rajasthan
 (3) Gujarat (4) Kerala
83. Carrots are popular root vegetables, rich source of Vitamin 'A' and Vitamin 'C' and are said to have origins from :
 (1) India (2) Egypt
 (3) Afghanistan (4) Japan
84. Unknown beyond South America until the 16th century, the humble potato has since been on a bumpy journey and now a universal vegetable. The Major producers are :
 (1) China & Nepal (2) Japan & Korea
 (3) Turkey & Spain (4) China & India
85. Popular spice Asafoetida is also known as :
 (1) Devils' Dung (2) Pimento
 (3) Berbere (4) Carom

86. Bouquet Garni is a bundle of herbs used in classic French cooking to season stocks, soups & stews. The basic composition is :

- (1) Dill, Fennel & Bay leaf
- (2) Coriander Springs/ Stems, Cardamom and Chives
- (3) Parsley Springs/stems, Anise and Bay leaf
- (4) Parsley Sprigs/ stems, Thyme and Bay leaf

87. Perceived heat of Chile peppers is tested on :

- (1) The Peprika Scale
- (2) The Chile Scale
- (3) The Jalapenos Scale
- (4) The Scoville Scale

88. Water boiled with seasoning and flavourings with an acidic medium, such as wine or lemon juice, is called as It is usually used to poach oily fish.

- (1) Broth
- (2) Court Bouillon
- (3) Fumet
- (4) Remouillage

89. Match List-I with List II and select the correct answer from the codes given below :

List-I	List-II
(Soups)	(Nation)
(A) Puree of Pumpkin	(I) Italy
(B) Lobster Bisque	(II) England
(C) Clam Chowder	(III) France
(D) Minestrone	(IV) USA

Codes :

- | | (A) | (B) | (C) | (D) |
|-----|-----|-----|-----|-----|
| (1) | IV | II | III | I |
| (2) | III | II | I | IV |
| (3) | II | III | IV | I |
| (4) | III | II | IV | I |

90. Aioli and Chantilly are derivatives of Sauce :

- (1) Béchamel
- (2) Veloute
- (3) Hollandaise
- (4) Mayonnaise

91. Sapodillas are also popularly known as :

- (1) Mud Apples
- (2) Brown Apples
- (3) Dragon Fruits
- (4) Kiwi Fruits

92. Cabbage, Brussels sprouts and bok choy belongs to category of vegetables :
- (1) Brassica (2) Fruit Vegetables
(3) Pods & Seeds (4) Baby Vegetables
93. On the basis of habitat classification, the physical shape and meat of sea water fishes is usually :
- (1) Round Fish & Oily (2) Round Fish & White
(3) Flat Fish & Oily (4) Flat Fish & White
94. is the clear seal that holds the egg yolk :
- (1) Vitelline (2) Chalazae (3) Air Cell (4) Albumen
95. is a conical strainer used for straining liquids and a popular equipment used in Boiling :
- (1) Brat Pan (2) Chinios (3) Colander (4) Boiling Kettle
96. is whole, pasteurized and treated so that fat globules are broken to the extent that there is no separation of fat from Milk.
- (1) Homogenized Milk (2) Skimmed Milk
(3) Butter Milk (4) Condensed Milk
97. Which type of dough is used in making Jalebi, waffle, pan cake and cake :
- (1) Exceptionally Soft (2) Soft
(3) Moderately Soft (4) Batter
98. Baguette is also known as :
- (1) German Bread (2) Spanish Bread (3) Italian Bread (4) French Bread
99. Hot Cross Bun is a bread from It is popular celebration bread, especially during Easter.
- (1) Germany (2) UK (3) USA (4) Italy
100. is a rich dark chocolate cake and is made by creaming method which is very similar to Victorian Sponge. The only difference is that instead of melted chocolate, this sponge relies upon cocoa powder, which makes it more profound and rich.
- (1) Genoise (2) Chiffon Cake
(3) Devil's Food Cake (4) Madeira Sponge

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Q.No	Set-A	Set-B	Set-C	Set-D
1	B	A	A	C
2	A	B	D	B
3	C	C	A	A
4	D	A	D	C
5	A	A	B	D
6	D	C	B	A
7	D	A	B	B
8	B	D	A	A
9	C	A	C	D
10	D	B	A	A
11	A	B	C	D
12	A	A	A	A
13	B	C	C	D
14	A	A	D	C
15	B	B	C	C
16	A	A	A	C
17	D	B	C	A
18	D	C	D	B
19	B	D	A	B
20	C	B	C	B
21	A	C	C	B
22	D	B	D	A
23	A	A	D	C
24	D	C	D	A
25	B	D	C	B
26	B	A	C	A
27	B	B	B	B
28	A	A	A	C
29	C	D	C	D
30	A	A	B	B
31	D	B	B	A
32	A	A	A	D
33	D	C	C	A
34	C	D	A	D
35	C	A	B	B
36	C	D	A	B
37	A	D	B	B
38	B	B	C	A
39	B	C	D	C
40	B	D	B	A
41	A	C	B	B
42	B	A	A	A
43	C	C	C	C
44	A	D	D	B
45	A	C	A	A
46	C	A	D	B
47	A	C	D	A
48	D	D	B	A
49	A	A	C	D
50	B	C	D	A

Asli
17/11/18

Smalika
17/11/18

M .D University, Rohtak				
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51	C	B	D	C
52	A	A	A	D
53	C	C	D	D
54	D	B	C	D
55	C	A	C	C
56	A	B	C	C
57	C	A	A	B
58	D	A	B	A
59	A	D	B	C
60	C	A	B	B
61	B	A	A	A
62	A	D	A	B
63	C	A	B	C
64	B	D	A	A
65	A	B	B	A
66	B	B	A	C
67	A	B	D	A
68	A	A	D	D
69	D	C	B	A
70	A	A	C	B
71	B	A	A	C
72	A	A	B	A
73	C	B	C	C
74	A	A	A	D
75	B	B	A	C
76	A	A	C	A
77	B	D	A	C
78	C	D	D	D
79	D	B	A	A
80	B	C	B	C
81	C	C	C	B
82	D	D	B	A
83	D	D	A	C
84	D	D	C	D
85	C	C	D	A
86	C	C	A	D
87	B	B	B	D
88	A	A	A	B
89	C	C	D	C
90	B	B	A	D
91	C	D	B	A
92	B	A	A	A
93	A	D	C	B
94	C	C	B	A
95	D	C	A	B
96	A	C	B	A
97	B	A	A	D
98	A	B	A	D
99	D	B	D	B
100	A	B	A	C

Asad
12/11/18

Smriti
12/11/18